

# MEDIA SOLUTIONS

### > PRINT

Quarterly Magazine, **Centerpoint** 

#### > EVENTS

Sponsorship and Exhibitor Opportunities at The Great New England Credit Union Show

#### > DIGITAL

Website and Digital Magazine Advertising Direct Email Marketing

# Start building lasting relationships today.

Reach the directors, CEOs, presidents, executives, managers, and specialists within virtually every credit union in Massachusetts, New Hampshire and Rhode Island with CenterPoint Magazine. In partnership with the Massachusetts Credit Union League, the New Hampshire Credit Union League and the Credit Union Association of Rhode Island, we serve more than 9,000 high-level credit union and related industry professionals in 280 credit unions across three states.

Credit unions have grown into a powerful force in New England, and our coverage area boasts more than 13,000 employees with nearly \$25 billion in total assets. CenterPoint Magazine offers advertising and sponsorship opportunities in several strategic channels, including print, online and digital – reach readers on multiple platforms, page-turning, multimedia-capable, digital online version of the magazine.







The Official Magazine of the Massachusetts Credit Union League, Credit Union Association of Rhode Island and New Hampshire Credit Union League



### **STATISTICS & RESEARCH**

This quarterly, four-color, glossy magazine is the voice of the credit union industry in Massachusetts, New Hampshire, and Rhode Island. The readers of CenterPoint are decision makers for their institutions, with the authority to purchase products and services. CenterPoint sets the standard for in-depth news and information that is vital to the leaders of this highly-influential financial industry.

With a pass-along rate of three readers per copy and bonus trade show distribution, more than **9,000** financial professionals can see your message in CenterPoint.

### **PURCHASING AUTHORITY**

Have authority to buy
Have authority to buy some products and services $\ \dots \ \mathbf{27\%}$
Share in selection and purchasing process <b>18%</b>
Have strong influence on purchases11%

# OUR READERS TAKE ACTION AFTER READING CENTERPOINT

Purchased a product or service 6%
Recommended a product or service 12%
Visited a company's website
Contacted a company for more information 20%
Saved an ad or article for future reference 67%
Passed the magazine or information on to a colleague or business contact
Said they find CenterPoint to be a useful business tool

# YOU REACH DECISION MAKERS THROUGH CENTERPOINT

President/CEO	<b>26</b> %
Vice President	<b>25</b> %
Manager	33%
CFO/COO/Director	8%
Officer/Board Member	8%

"We've noticed a steady increase in new customer relationships over the past 2 years, a lot of which attribute to our collaboration with The Warren Group."

#### NATE GRAVEL, DIRECTOR

Information Security Practice, GraVoc Associates

### **ADVERTISING RATES**

AD SIZE	4 TIMES	1 TIME
Full Page 7.25 x 9.75	\$2,220	\$2,610
<b>2/3 Page</b> 4.75 × 9.75	\$1,775	\$2,090
<b>Half Page</b> 7.25 x 4.75	\$1,555	\$1,825
1/3 Page 4.75 x 4.75	\$1,220	\$1,435
Back Cover (bleeds) 8.375 x 10.875	\$2,665	N/A
Inside Cover (bleeds) 8.375 x 10.875	\$2,555	N/A

Pricing is per issue • All rates are net • Call for low prices on inserts and specials such as belly bands, tip-ons, blow-ins and more. Advertisements should be delivered in digital format as high resolution PDFs.

### **2014 DEADLINES AND ISSUE DATES**

Issues	Space Closes	Material Due	Issue Date
Quarter 1	1/14	1/21	2/21
Quarter 2	5/2	5/9	5/31
Quarter 3	7/15	7/22	8/15
Quarter 4	10/15	10/22	11/18

## **DIGITAL ADVERTISING**

Each issue of CenterPoint will be delivered two times by e-mail with issue highlights and the digital version

surrounded by quality advertising positions. Ask about enhancements to your ad in the digital version, including audio, belly-bands, additional space and more. Call about our Direct Email Service.

<b>Top Banner</b> (728 x 90)	\$550
<b>Square</b> (300 x 250)	\$500
Bottom Banner (728 x 90)	\$350

Digital editions are delivered by a dedicated e-mail that will highlight the top stories and open the high-quality, page turning and mobile ready issue with no additional links or clicks. All URLs and e-mail addresses are live within the digital version.

