

# Reach Your Targeted Business Audience with Accuracy

New Jersey Banker, the official magazine of the New Jersey Bankers Association, reaches 27,000 bankers – one of the most widely distributed state banking magazines in the county. The local, in-depth content is read more thoroughly and frequently by executive level bankers throughout New Jersey.

Serving 125 New Jersey banks, exposure in New Jersey Banker allows for comprehensive penetration to a variety of decision-makers in almost every bank in the state. Reach valuable clients and prospects through multiple channels - print, online, and local events.

Using a targeted marketing program, you can connect with the leaders of the banking community to increase your market share and grow your business.

New Jersey Banker will now be delivered to members and readers in both print and digital formats. After the magazine is mailed to members, a link will be emailed to access a high-quality, page-turning, multimedia-capable, digital online version of the magazine.

All advertisements will appear in both versions, and digital ads will have live email addresses and website links. The connections to advertisers email and URL will come at no additional charge. Great package deals and discounts are available.

## **MEDIA SOLUTIONS**

## > PRINT

Quarterly Magazine New Jersey Banker



### > ONLINE

Website and Digital Magazine Advertising Opportunities



#### > EVENTS

Sponsorship and Exhibitor Opportunities at BankHorizons

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# STATISTICS & RESEARCH

The full color glossy magazine is delivered quarterly in both print and digital format.

Distribution: 9,000

Serving **125** New Jersey banks

**9th** ranked state in the country in total banking deposits

Consistent marketing through The Warren Group and our association partner will enable you to build brand awareness and name recognition, while helping to establish the path to better relationships with thousands of influential banking professionals.

We offer you targeted marketing programs to reach this valuable audience through print, online, and local events.

# TAKING ACTION - MAGAZINES ARE MOTIVATING

More than **60%** of print magazine readers took action as a result of a magazine ad. Digital magazines also drive response, with **91%** taking action after reading a digital issue. Studies show that **43%** of magazine readers make online purchases vs. **21%** of non-readers.

## **DIGITAL ADS MAKE AN IMPACT**

**74%** of those surveyed recalled seeing ads when reading the enhanced issue.

**70%** of tablet owners say they want to be able to buy items by clicking on an ad in a digital magazine.

**47%** took action after reviewing an ad, among respondents who recall at least one ad. Of those... **62%** visited an advertiser website or retail store. **54%** made or considered a purchase.

Source: GFK MRI iPanel, February 2012

# ADVERTISING RATES

AD SIZE	4 TIMES	1 TIME
Full Page (bleeds) 8.375 x 10.875	\$2,520	\$2,800
<b>2/3 Page</b> 4.75 x 9.75	\$2,015	\$2,240
Half Page 7.512 x 4.75	\$1,765	\$1,960
<b>1/3 Page</b> 4.75 x 4.75	\$1,385	\$1,540
Back Cover (bleeds) 8.375 x 10.875	\$3,025	N/A
Inside Cover (bleeds) 8.375 x 10.875	\$2,900	N/A

Pricing is per issue • All rates are net • Call for low prices on inserts and specials such as belly bands, tip-ons, blow-ins and more. Advertisements should be delivered in digital format as high resolution PDFs.

# **2013 DEADLINES AND ISSUE DATES**

Issues	Space Closes	Material Due	Issue Date
Quarter 1	2/15	2/22	3/24
Quarter 2	5/16	5/23	6/23
Quarter 3	8/15	8/22	9/22
Quarter 4	11/19	11/28	12/29

# **DIGITAL ADVERTISING**

Each issue of New Jersey Banker will be delivered two times by e-mail with issue highlights and the digital version surrounded by quality advertising positions.

<b>Top Banner</b> (728 x 90)	\$550
<b>Square</b> (300 x 250)	\$500
Bottom Banner (728 x 90)	\$350



Digital editions are delivered by a dedicated e-mail that will highlight the top stories and open the high-quality, page turning and mobile ready issue with no additional links or clicks. All URLs and e-mail addresses are live within the digital version.