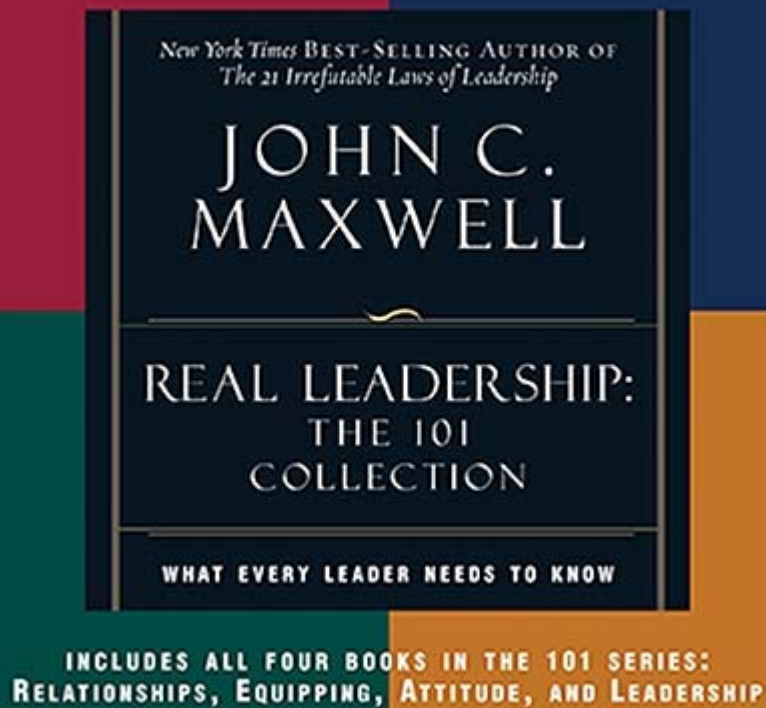


Welcome

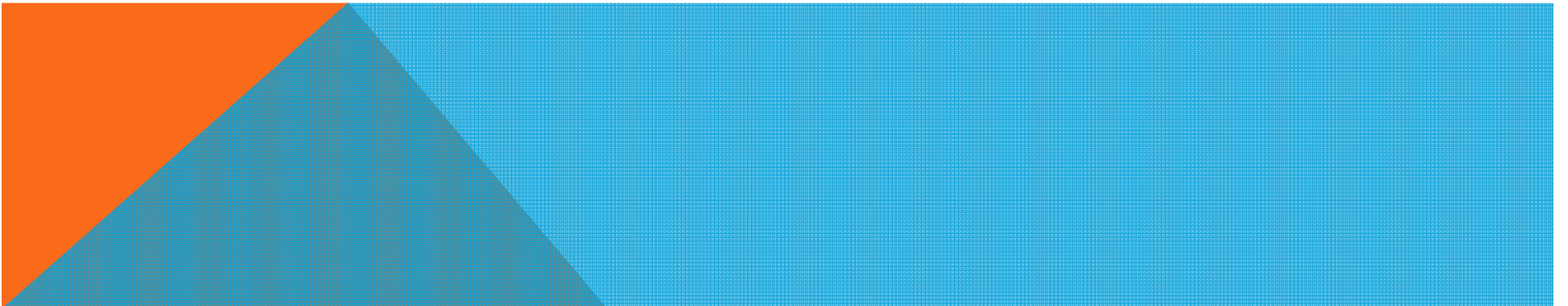


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CSI Business Development Director

407-701-8301

WHAT IS SUCCESS ??





SUCCESS IS...

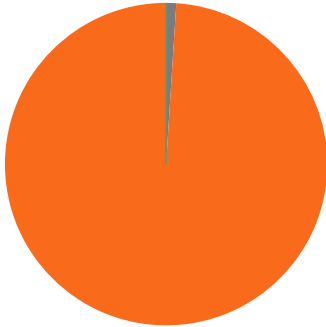


Relationships



RELATIONSHIP RULES

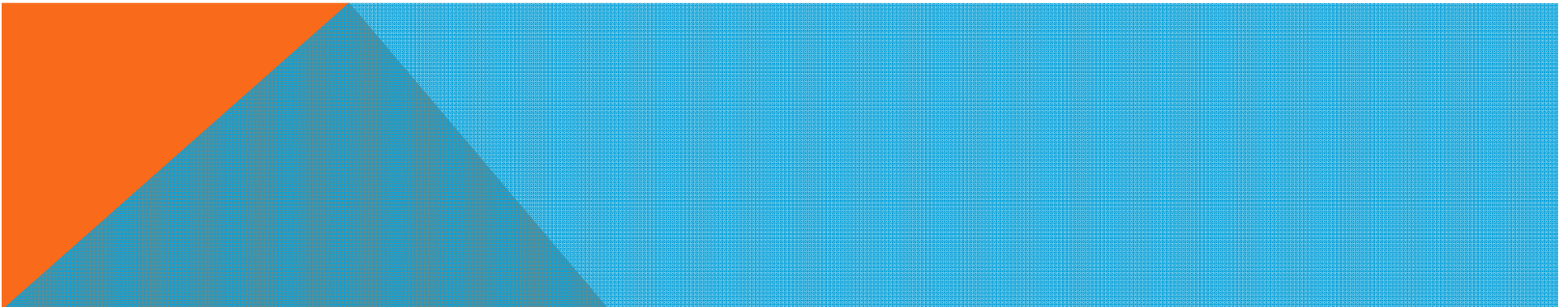
101% Principle



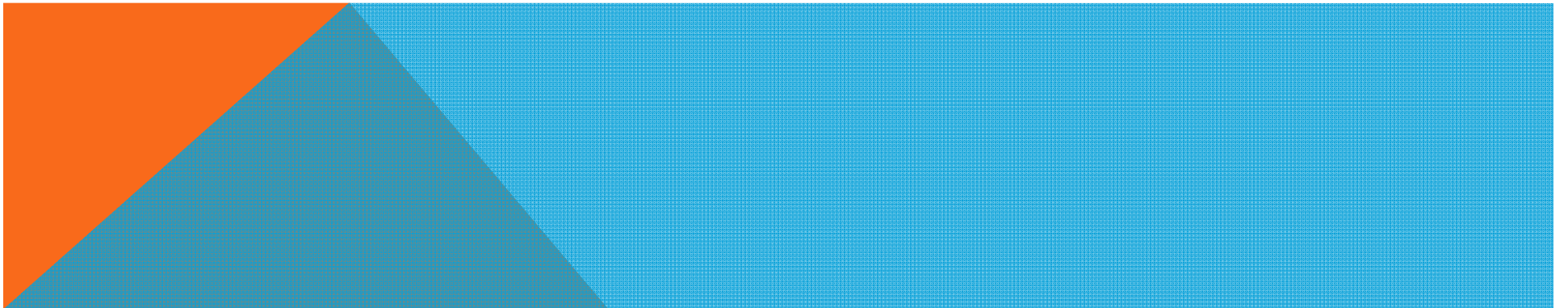
RELATIONSHIP INVENTORY

Rate Yourself

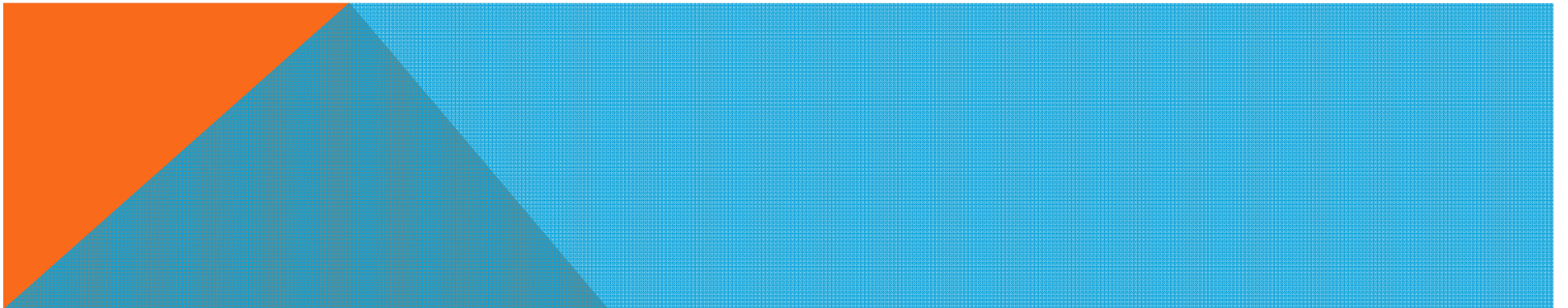
Page 9



2 Minutes

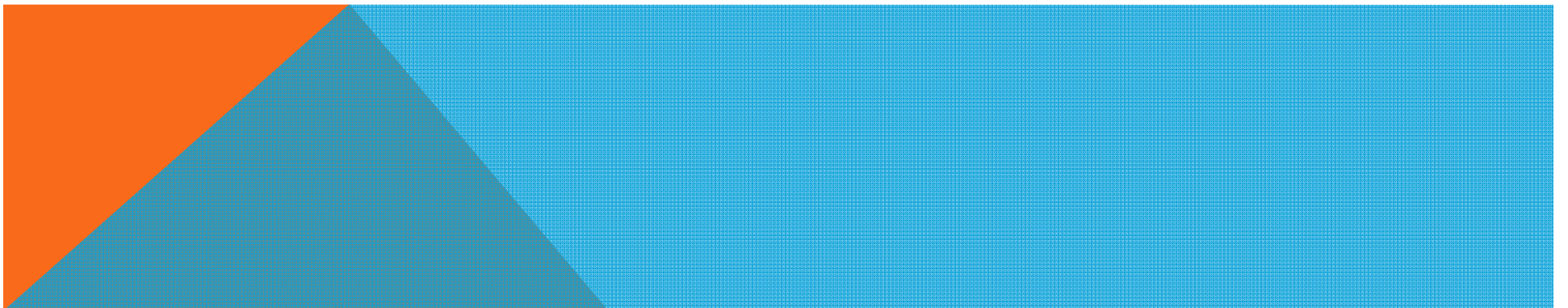


1 Minute



RELATIONSHIP INVENTORY

Page 10

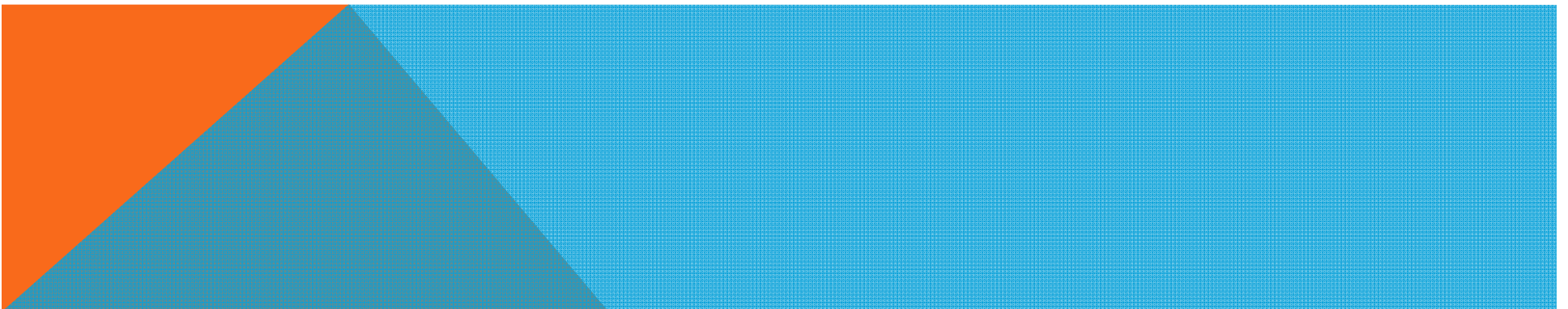


**CONGRATS! YOU'VE COMPLETED
“HOW TO BE A REAL SUCCESS”
SECTION 1 - RELATIONSHIPS**



NETWORKING REMINDERS

Tell me.... what, why, when...





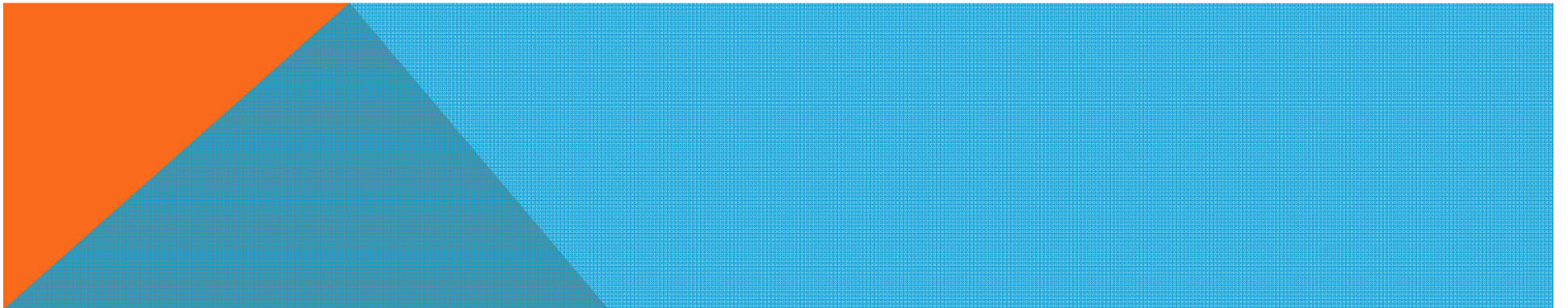
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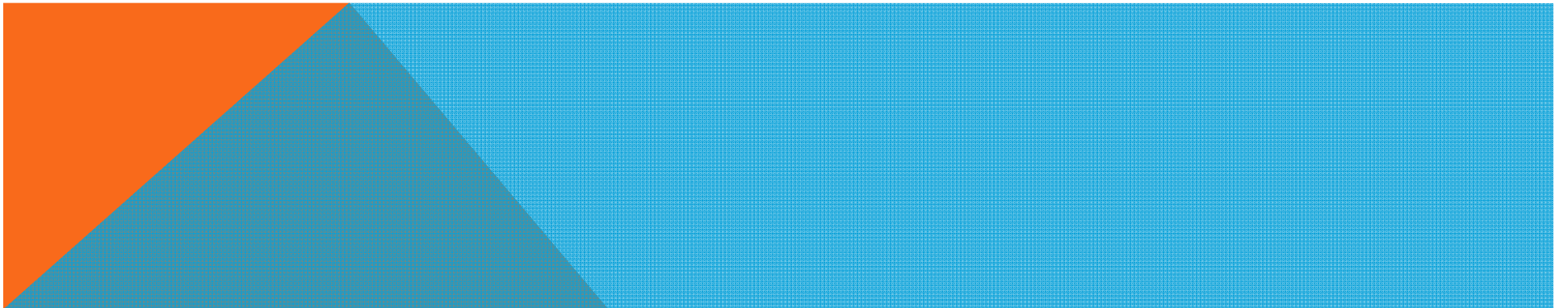
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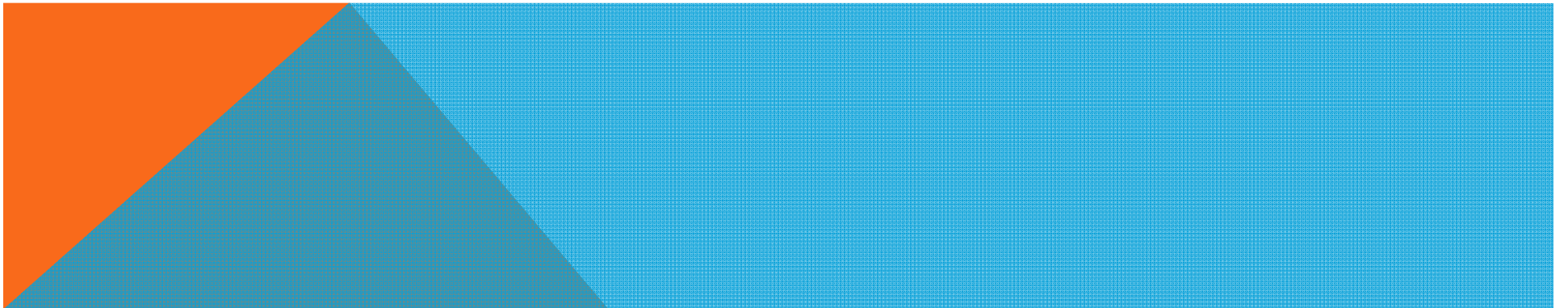
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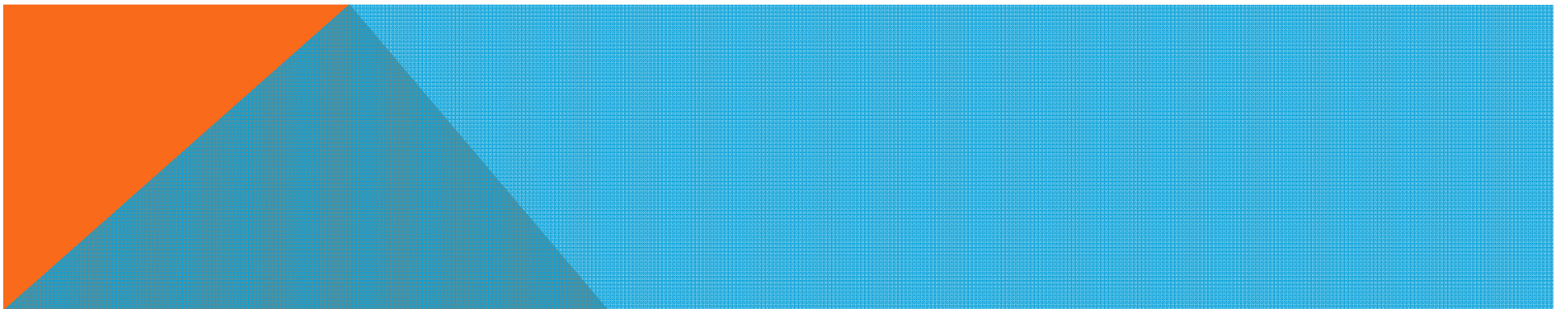
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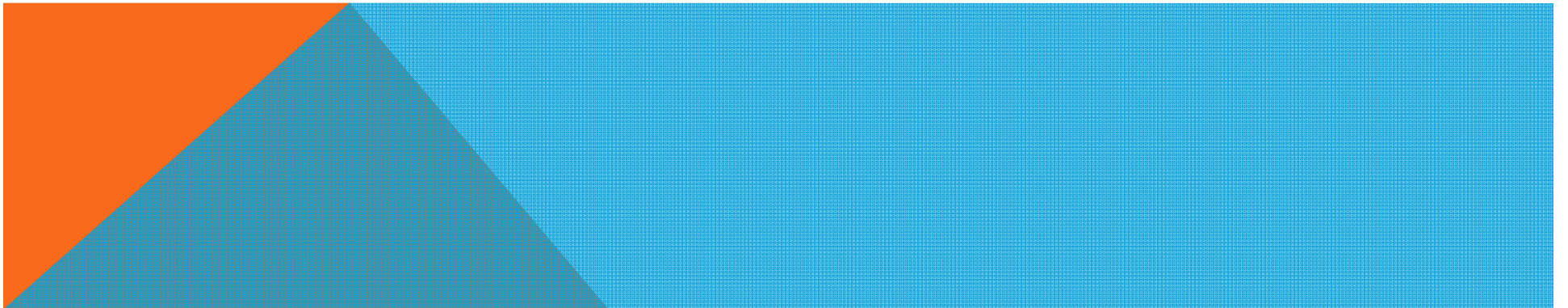
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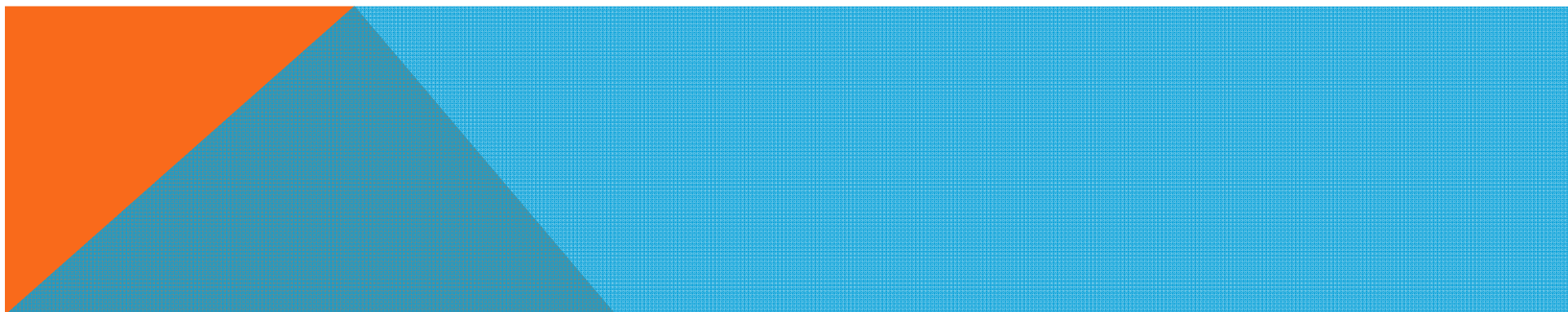
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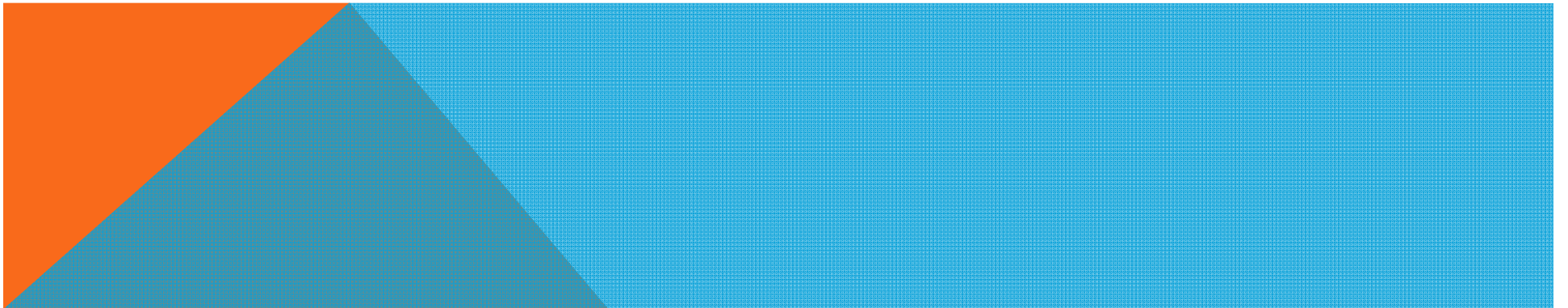
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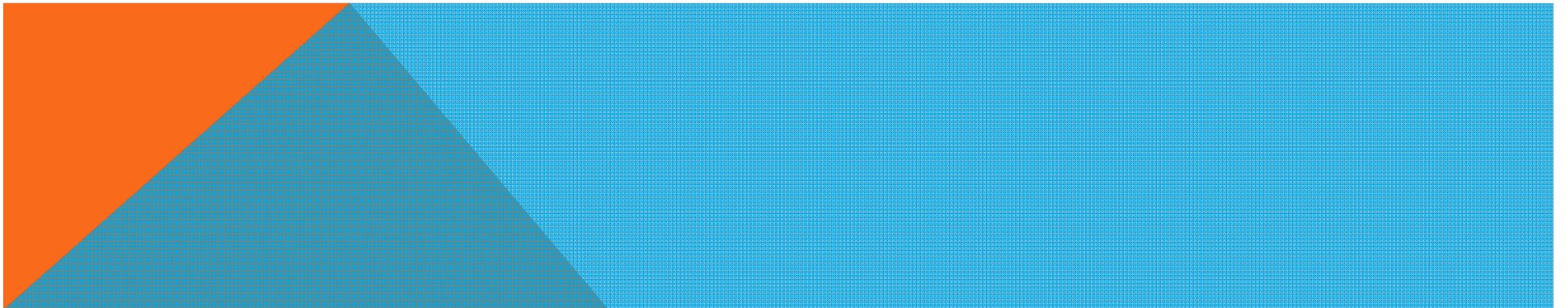
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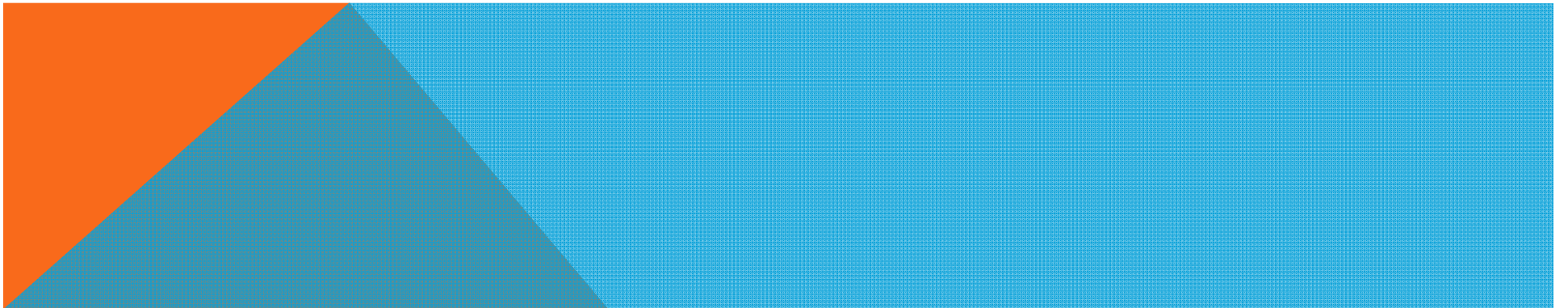
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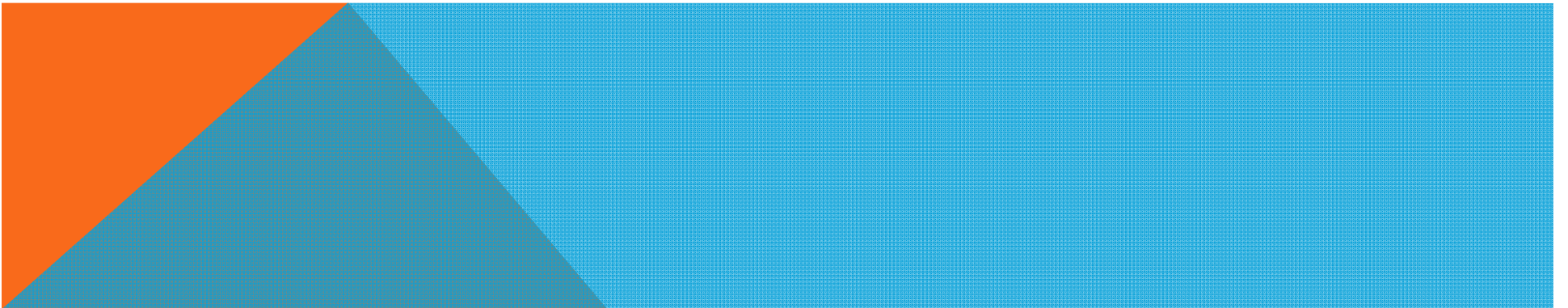
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2 Minutes



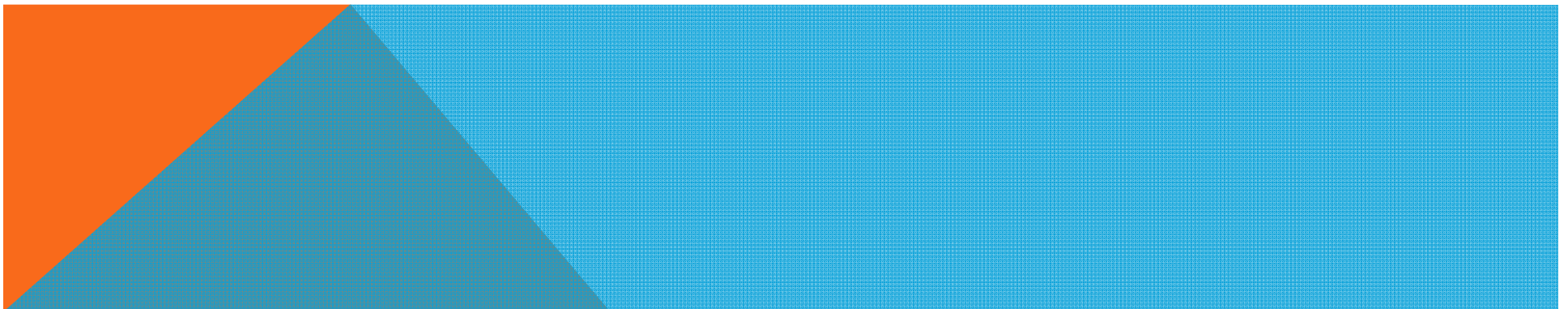
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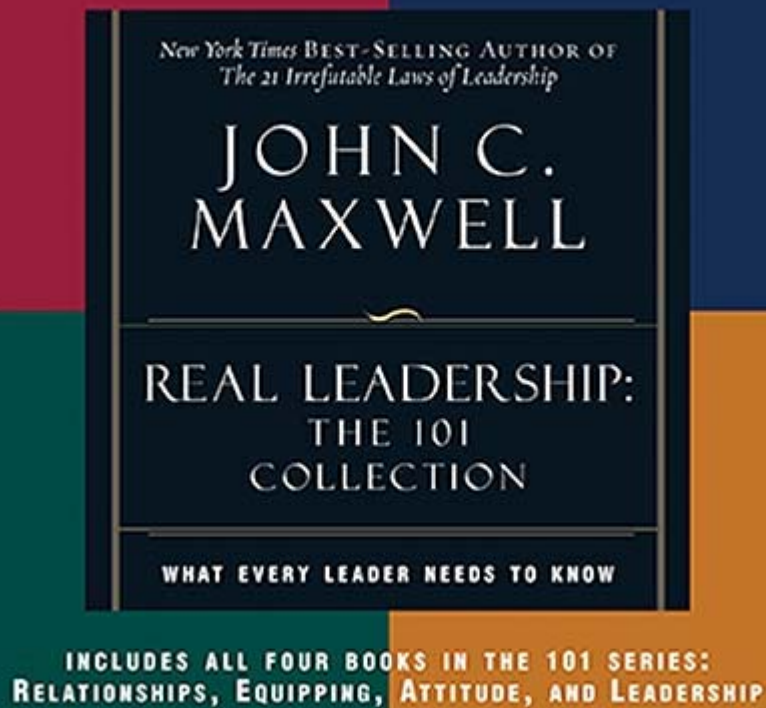
“HOW TO BE A REAL SUCCESS”

SECTION 1 - RELATIONSHIPS

1. Love and accept YOURSELF.
2. Put ENERGY into being likeable.
3. Remember their NAMES.
4. Focus on their INTERESTS.
5. Request the HELP of others.
6. Add VALUE to people.
7. Follow the 101% Principle.
8. Love people more than OPINIONS.
9. Follow the GOLDEN RULE.
10. Seek out RESOURCES to help you grow in relationship skills.



Thank You



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